

State of Delaware
Diamond State Port Corporation
(A Component Unit of the State of Delaware)

Financial Statements

Years Ended June 30, 2017 and 2016

Report Issued: September 20, 2017

State of Delaware
Diamond State Port Corporation

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Independent Auditors' Report

Board of Directors
Diamond State Port Corporation
Wilmington, Delaware

Report on the Financial Statements

We have audited the accompanying financial statements of the Diamond State Port Corporation (the Corporation), as of and for the Fiscal Years Ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Corporation as of June 30, 2017 and 2016, and the changes in its financial position and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

Change in Accounting Principle Resulting from the Adoption of a New Accounting Pronouncement

As discussed in Note 2(l) to the financial statements, in Fiscal Year 2016, the Corporation adopted the provisions of Governmental Accounting Standards Board (GASB) Statement No. 72, *Fair Value Measurement and Application*. Our opinion is not modified with respect to this matter.

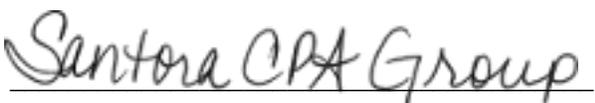
Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the *Management's Discussion and Analysis*, the *Schedule of Changes in Net Pension Liability and Related Ratios*, and the *Schedule of Contributions* be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by GASB, who consider it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 18, 2017 on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control over financial reporting and compliance.



September 18, 2017
Newark, Delaware

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

As management of the Diamond State Port Corporation (the Corporation), we offer readers of the Corporation's basic financial statements this narrative overview and analysis of the financial activities of the Corporation for the Fiscal Years Ended June 30, 2017 and 2016. We encourage readers to consider the information presented here in conjunction with additional information detailed in the audited financial statements. All amounts, unless otherwise indicated, are expressed in thousands of dollars.

Financial Highlights

- The assets of the Corporation exceeded its liabilities at June 30, 2017 by \$208,413 (net position), as compared to \$194,031 at June 30, 2016 and \$177,472 at June 30, 2015. Included in this amount at June 30, 2017 are net investment in capital assets of \$190,417 and restricted net position of \$16,152, after providing for relevant liabilities for payments to capital projects vendors and for debt service payments. Included in the net position at June 30, 2016 are net investment in capital assets of \$166,365 and restricted net position of \$20,754, after providing for relevant liabilities for payments to capital projects vendors and for debt service payments.
- The Corporation's total net position increased by \$14,382 during Fiscal Year 2017. The Corporation incurred net revenue of (\$5,261) before capital appropriations of \$19,643 from the State of Delaware (the State). The comparable net position change for Fiscal Year 2016 was \$16,559. The Corporation incurred net revenue of (\$2,489) before capital appropriations of \$16,311 from the State and \$2,737 from the Federal Transportation Investment Generating Economic Recovery (Tiger) Grant.
- The adoption of GASB No. 68 requires additional disclosure of pension information. The implementation of GASB 68 along with GASB 71 in Fiscal Year 2015 and going forward affects all three financial statements: Net Position; Revenues, Expenses and Changes in Net Position; and Cash Flows. The pension information is reported under Deferred Outflows of Resources, and Net Pension Liability and Deferred Inflow of Resources in the Corporation's Statements of Net Position. For Fiscal Year 2017, the Deferred Inflow of Resources included a pension plan change in assumptions amount. On the Corporation's Statements of Revenues, Expenses, and Changes in Net Position, pension expenses and pension contributions are shown under Operating Expenses.
- During Fiscal Year 2017, the Corporation acted upon one of the 2016 Strategic Master Plan recommendations and acquired the Edgemoor Site for the development of a new container terminal on the Delaware River. The acquisition was funded from a combination of operating cash and a loan from TD Bank.
- The Corporation is currently seeking qualified respondents to enter into a public/private partnership (P3) to improve, develop, finance, and/or operate via long-term concession arrangements for both port-related infrastructures: the existing facility known as the Port of Wilmington and the newly acquired facility known as Edgemoor.

Overview of the Financial Statements

This MD&A is intended to serve as an introduction to the Corporation's basic financial statements. The Corporation's basic financial statements are comprised of four components: Statements of Net Position; Statements of Revenues, Expenses, and Changes in Net Position; Statements of Cash Flows; and Notes to Financial Statements.

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

The Statements of Net Position present information on all of the Corporation's assets, including deferred outflow of resources and liabilities including deferred inflows of resources, with the difference reported as *Net Position*. Over time, increases or decreases in Net Position, when read in conjunction with other data, may serve as a useful indicator of whether the financial position of the Corporation is improving or deteriorating.

The Statements of Revenues, Expenses, and Changes in Net Position present information showing how the Corporation's operations generated revenues and required expenses, *regardless of the timing of related cash flows*. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., outstanding invoices and earned but unused vacation leave).

The Statements of Cash Flows present information showing the Corporation's cash receipts and payments during the fiscal period classified by principal sources and uses segregated into key elements.

Notes to the Financial Statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

Basis of Accounting

The financial statements of the Corporation are prepared on the accrual basis of accounting in conformity with U.S. Generally Accepted Accounting Principles (GAAP) applicable to governmental entities as prescribed by the GASB. The Corporation is a component unit of the State of Delaware. The Corporation's activities are financed and operated as an enterprise fund such that costs and expenses of providing services are recovered primarily through user charges.

Financial Analysis

As noted earlier, Net Position, when read in conjunction with other data, may serve over time as a useful indicator of the financial position of the Corporation. The Corporation's assets exceeded liabilities by \$208,413 at the close of Fiscal Year 2017; \$194,031 at the close of Fiscal Year 2016; and \$177,472 at the close of Fiscal Year 2015.

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

Corporation's Net Position

(Expressed in Thousands)

	FY 2017	FY 2016	FY 2015
Current and restricted assets	\$ 25,038	\$ 34,592	\$ 37,984
Capital assets – net of accumulated depreciation	214,942	187,789	169,835
Total Assets	239,980	222,381	207,819
Deferred outflows of resources			
Refunding of debt	153	180	207
Pension contributions	1,155	1,203	1,046
Pension plan investment return differences	1,559	-	-
Pension plan experience differences	435	1,169	-
Total Deferred Outflows	3,302	2,552	1,253
Current liabilities	4,938	5,293	5,209
Notes payable – net of current portion	23,228	19,678	21,557
Net pension liability	5,975	5,351	3,003
Total Liabilities	34,141	30,322	29,769
Deferred inflows of resources			
Refunding of debt	-	46	157
Pension plan change in assumptions	728	-	-
Pension plan investment return differences	-	533	1,674
Total Deferred Inflows	728	579	1,831
Net Position:			
Net investment in capital assets	190,417	166,365	146,434
Restricted – capital improvement fund	16,152	20,754	25,476
Unrestricted	1,844	6,912	5,562
Total Net Position	\$208,413	\$194,031	\$177,472

The increase in capital assets, net from \$187,789 in Fiscal Year 2016 to \$214,942 in Fiscal Year 2017 is a result of new capital expenditures of \$33,740 during the fiscal year offset by depreciation expense of \$6,565 and net retirements of \$22. New capital expenditures for Fiscal Year 2017 included continued payments on two new gantry cranes, acquisition of the Edgemoor property, completion of Berth 5, various equipment, flood abatement, and container yard improvements. The increase in capital assets, net from \$169,835 in Fiscal Year 2015 to \$187,789 in Fiscal Year 2016 was a result of new capital expenditures of \$23,943 during the fiscal year, offset by depreciation expense of \$5,989. New capital expenditures for Fiscal Year 2016 included payments on two new gantry cranes, Berth 5 construction, vehicles, equipment, and improvements to existing infrastructure. The increase in capital assets, net from \$164,968 in Fiscal Year 2014 to \$169,835 in Fiscal Year 2015 was a result of new capital expenditures of \$10,644 during the fiscal year, offset by depreciation expense of \$5,765 and net retirements of \$12. New capital expenditures for Fiscal Year 2015 included the initial payments on two new gantry cranes, new hopper, vehicles, equipment, and improvements to existing cranes. Capital assets are used to provide

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

required services to the Corporation's customers and tenants; therefore, these assets are *not* available for future spending. The Corporation's net investment in capital assets is reported net of related debt; however, one should note that the resources needed to repay this debt must be provided from other sources, since under normal circumstances, the capital assets themselves cannot be used to liquidate these liabilities.

Net investment in capital assets (e.g., land, buildings, machinery, and equipment) constitutes 91% of the Corporation's net position, less any related outstanding debt used to acquire those assets. A certain amount of the Corporation's net position represents resources that are subject to external restrictions on how they may be used. For Fiscal Year 2017, the value of these restricted assets includes grants of \$19,643 from the State for infrastructure improvements to Berth 5 and other capital improvements, reduced by expenditure and outstanding liabilities incurred. For Fiscal Year 2016, the value of these restricted assets include \$16,311 from the State and \$2,737 from the federal TIGER grant for infrastructure improvement to Berth 5, as reduced by expenditure and outstanding liabilities incurred. For Fiscal Year 2015, the value of these restricted assets includes \$10,250 from the State and \$182 from the federal TIGER grant for infrastructure improvement to Berth 5, as reduced by expenditure and outstanding liabilities incurred. The restricted assets are to be used only for payments of capital projects.

The balance of net position, \$1,844, \$6,912, and \$5,562 as of June 30, 2017, 2016, and 2015, respectively, represents *unrestricted net position* available for any Corporation-related business use. As disclosed on the Statements of Net Position, the decrease of \$5,068 from the unrestricted net position of \$6,912 as of June 30, 2016 reflects a decrease in total current assets, which includes the use of unrestricted cash for the purchase of the Edgemoor property, less the increase in current liabilities excluding the current portion of notes payable, plus the changes in: pension contributions, pension plan experience differences, pension plan change in assumptions, and pension plan investment return differences, less the change in net pension liability. The increase of \$1,350 to \$6,912 as of June 30, 2016 from the unrestricted net position of \$5,562 as of June 30, 2015 reflects an increase in total current assets less the increase in current liabilities, excluding the current portion of notes payable, plus the changes in pension contributions, pension plan experience differences, and pension plan investment return differences, less the change in net pension liability.

Corporation Activities

Corporation activities decreased the net position by \$5,261 during Fiscal Year 2017, decreased by \$2,489 during Fiscal Year 2016, and increased by \$1,250 during Fiscal Year 2015. Key elements of this change are as follows:

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

Corporation Activities

(Expressed in Thousands)

	FY 2017	FY 2016	FY 2015
Operating revenues			
Cargo handling	\$14,727	\$14,383	\$14,613
Leasing, storage, and equipment rental	12,048	12,093	11,506
Dockage and wharfage	9,270	10,550	10,102
Storm water settlement	-	-	2,873
Other operating revenue	1,258	1,392	1,335
Total operating revenues	37,303	38,418	40,429
Operating expenses			
Salaries and related benefits	23,646	23,515	22,037
Pension expense	1,195	1,085	624
Pension contributions	(1,155)	(1,202)	(1,046)
Materials, supplies, and contractual services	11,518	10,745	10,945
Depreciation	6,565	5,989	5,765
Total operating expenses	41,769	40,132	38,325
Operating income (loss)	(4,466)	(1,714)	2,104
Nonoperating income (expenses)			
Interest expense	(862)	(836)	(916)
Interest income	89	61	74
Loss on retirements of assets	(22)	-	(12)
Total nonoperating expenses	(795)	(775)	(854)
Net gain (loss) before capital contributions	\$(5,261)	\$(2,489)	\$ 1,250

As part of the GASB Nos. 68 and 71, pension expense and pension contributions offset operating expenses by (\$40) in Fiscal Year 2017, \$117 in Fiscal Year 2016, and \$422 in Fiscal Year 2015.

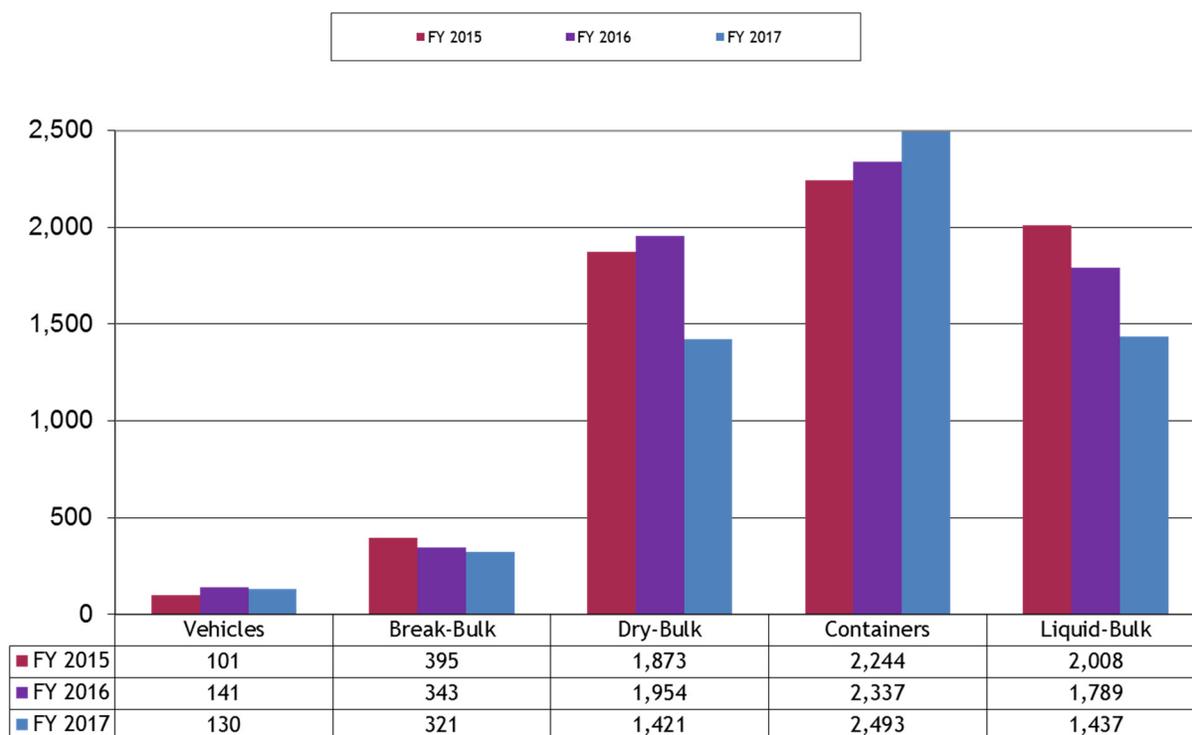
Settlement of the storm water litigation with the City of Wilmington (the City) in April 2015, resulted in the reversal of a total of \$2,900 in prior years' accrued expenses and is depicted as operating revenue in the Fiscal Year 2015 Statement of Revenues, Expenses, and Change in Net Position and is an addition to EBITDA.

Cargo Tonnage

A total of 5.80 million tons of cargo passed over the Corporation's facilities in Fiscal Year 2017, a decrease of 11.6% over the 6.56 million tons handled in Fiscal Year 2016, which itself was a small decrease of 0.9% over the 6.62 million tons handled in Fiscal Year 2015.

Diamond State Port Corporation
Management's Discussion and Analysis
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Cargo Volume by groups ('000 short tons)



For Fiscal Year 2017, Vehicles volume decreased 8% over the prior year. Break-Bulk volume was lower than the prior year by 6% due to reduced receipts of steel and Argentine products. Dry-Bulk tonnages finished 533,000 tons under the prior year. While Petrolcoke shipments increased by 225,000 tons, the gain was offset by a 580,000 ton decrease in salt and sand imports due to the mild winter and a 178,000 ton decrease in minerals and ores. Containers exceeded the prior year by 156,000 tons as both Dole and Chiquita continued the extra vessels added to their weekly schedules. Liquid-Bulk tonnage was lower than the prior year due to decreased petroleum and juice imports.

For Fiscal Year 2016, Vehicles volume increased 40% over the prior year, due to the Fiat-Chrysler contract. Break-Bulk volume was lower than the prior year by 13%. Wet weather in Chile caused a three-week delay in the arrival of Chilean fruit and the discovery of Mediterranean fruit fly larvae in Philadelphia caused a premature end to Moroccan cargo imports. Dry-Bulk tonnages finished 81,000 tons over the prior year. The increase in Petrolcoke shipments was offset by a decrease in road salt and sand imports. Containers exceeded the prior year by 93,000 tons as both Dole and Chiquita added extra vessels to their weekly schedules during the final quarter of the fiscal year. Liquid-Bulk tonnage was lower than the prior year primarily due to decreased petroleum imports.

For Fiscal Year 2015, Vehicles volume rebounded slightly due to a new contract with Fiat-Chrysler. Break-Bulk volume was reduced over Fiscal Year 2014 due to bad weather adversely affecting imported fruit from Morocco and Argentina. Dry-Bulk volume increased dramatically because of high demand for various salt imports and petrolcoke exports. Containerized tropical fruit volume grew mainly to higher southbound cargo. A vast increase in liquid petroleum volume (58%) had a favorable impact on Liquid-Bulk tonnage.

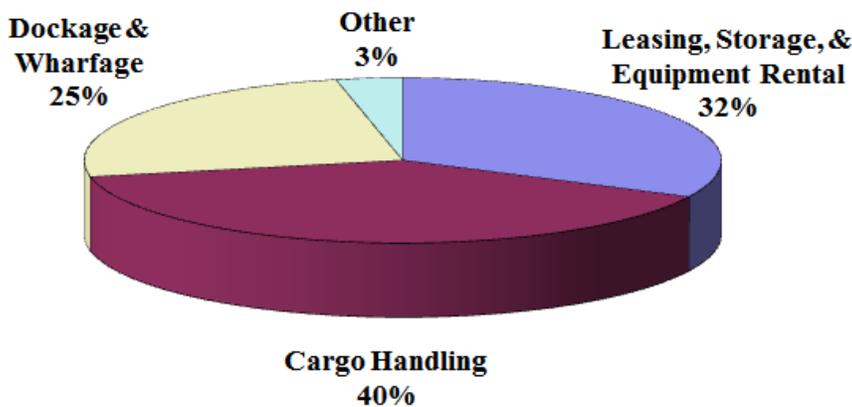
Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

Operating Revenue

During Fiscal Year 2017, the Corporation earned \$37,303 in operating revenue. This is a decrease of \$1,115 or 2.9% from the operating revenue of \$38,418 earned in Fiscal Year 2016.

Dockage and Wharfage revenue was \$1,280 lower as a result of decreases in Dry-Bulk, Steel, and Liquid-Bulk tonnage and vessels.

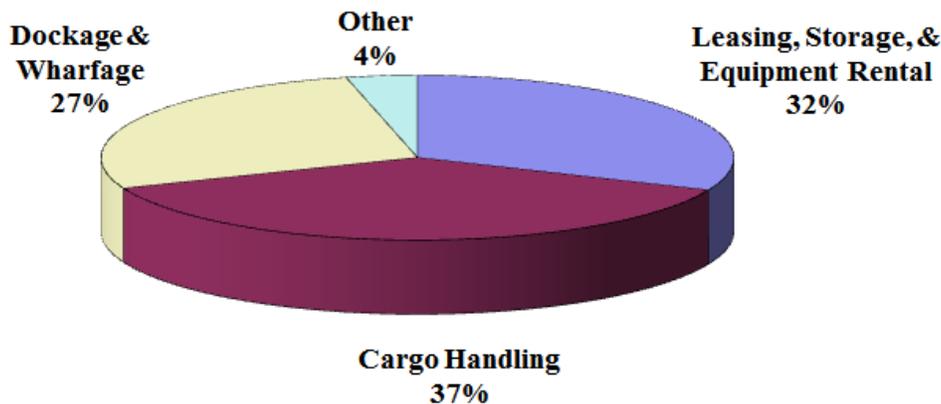
Revenues by Source FY 2017



During Fiscal Year 2016, the Corporation earned \$38,418 in operating revenue. This is an increase of \$862 or 2.3% from the operating revenue of \$37,556 earned in Fiscal Year 2015 (excluding the \$2,873 in operating revenue related to the settlement of the storm water litigation with the City).

Cargo Handling and Dockage and Wharfage revenue was \$218 higher as a result of an increase in Dry-Bulk, Container handling, and Vehicle exports.

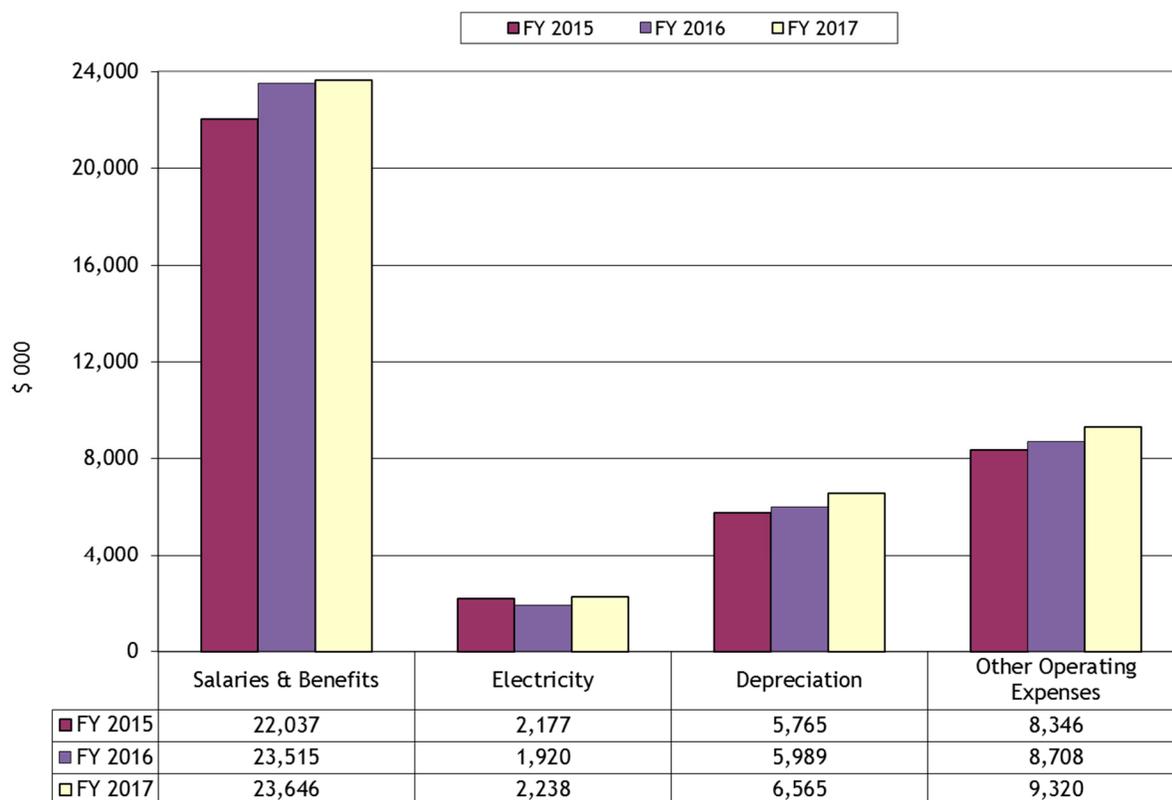
Revenues by Source FY 2016



Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

Operating Expenses (\$'000)

Total operating expense of \$41,769 in Fiscal Year 2017 is an increase of 4.1% from Fiscal Year 2016.



For Fiscal Year 2017, total Salaries and Benefits expense shown is \$131 higher due to the increase in labor hours required to handle palletized bananas. Electricity expense increased \$318 due to an increase in rates, and \$272 in expenses for the Edgemoor property's power sub-station. Other Operating Expenses increased by \$612, including an additional \$412 for two dredges of which the second dredge had a 52% higher rate per cubic yard.

For Fiscal Year 2016, total Salaries and Benefits expense increased \$1,478 over the prior year mainly due to construction of Berth 5 impacting backhaul productivity and health insurance costs increasing 21%. Electricity expense decreased \$257 due to lower consumption and lower energy prices. Other Operating Expenses increased by a total of \$362.

For Fiscal Year 2015, total Salaries and Benefits expense shown is \$712 higher due to the increase in labor hours required to move the higher volume of cargo. Electricity expense decreased due to lower consumption and lower rates. Other Operating Expenses decreased by \$1,127: dredging expense decreased by \$169 due to a longer period between dredges; professional fees and services, including methyl bromide testing declined by \$321; water and sewer expense decreased by \$585 as the result of the storm water litigation settlement; and fuel costs decreased by \$157 as a result of lower prices.

Diamond State Port Corporation
Management's Discussion and Analysis
Years Ended June 30, 2017 and 2016

Capital Asset and Debt Administration

Capital Assets: The Corporation's total investment in capital assets as of June 30, 2017, 2016, and 2015 amounts to \$214,942, \$187,789, and \$169,835 (net of accumulated depreciation), respectively. These capital assets include land and improvements, buildings, docks and wharves, and machinery and equipment. The net increase in the Corporation's investment in capital assets in Fiscal Year 2017 was \$27,153, comprised of an increase in capital asset additions as offset by one more year of depreciation and retirements. The net increase in the Corporation's investment in capital assets in Fiscal Year 2016 was \$17,954, comprised of an increase in capital asset additions as offset by one more year of depreciation. The net decrease in the Corporation's investment in capital assets in Fiscal Year 2015 was \$4,867, comprised of an increase in capital asset additions and one more year of depreciation and retirements.

Capital investments in Fiscal Year 2017 consisted of continued payments on two new gantry cranes, acquisition of the Edgemoor property, completion of Berth 5, various equipment purchases, warehouse and facility upgrades including flood abatement and container yard improvements. Capital investments in Fiscal Year 2016 consisted of continued rehabilitation of Berth 5, additional payments on two new gantry cranes, equipment purchases, and warehouse and facility renovations. Capital investments in Fiscal Year 2015 consisted of initial payments on two new gantry cranes as well as renovations to existing cranes, equipment purchases, and warehouse and facility upgrades.

Capital Assets
(Expressed in Thousands)

	2017	2016	2015
Land and improvements	\$ 56,092	\$ 38,022	\$ 37,999
Buildings	95,714	92,665	90,827
Docks and wharves	73,141	63,889	63,867
Equipment	39,939	38,460	34,504
Streets and utilities	6,011	5,978	5,953
Vehicles and other assets	12,744	12,543	11,323
Subtotal	<u>283,641</u>	<u>251,557</u>	<u>244,473</u>
Accumulated depreciation	<u>(96,093)</u>	<u>(89,626)</u>	<u>(83,636)</u>
Totals	187,548	161,931	160,837
Construction in progress	27,394	25,858	8,998
Totals	<u>\$214,942</u>	<u>\$187,789</u>	<u>\$169,835</u>

Additional information on the capital assets can be found in Note 5 of Notes to Financial Statements.

Notes Payable: At the end of the current fiscal year, the Corporation had notes payable outstanding of \$24,678, including the current portion of \$1,450. An outstanding debt of \$2,845 to the City remains, which was incurred at the time of the acquisition of the Port of Wilmington by the Corporation from the City in 1995. The Delaware River and Bay Authority (DRBA) is owed \$2,024 as part of its financial participation in Warehouse H. The Transportation Trust Fund of the Delaware Department of Transportation (DelDOT) is owed \$14,809 for funds borrowed in Fiscal Year 2002. During Fiscal Year 2017, a \$5,000 term loan from TD Bank was secured to purchase the Edgemoor property. Additional information is available in Note 8 of the Notes to Financial Statements.

Diamond State Port Corporation
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As of June 30, 2016, the Corporation had notes payable outstanding of \$21,557, including the current portion of \$1,879. Of this amount, \$3,528 comprised outstanding debt to the City, DRBA was owed \$2,221, and DelDOT's Transportation Trust Fund was owed \$15,808.

As of June 30, 2015, the Corporation had notes payable outstanding of \$23,451, including the current portion of \$1,894. Of this amount, \$4,270 comprised outstanding debt to the City, DRBA was owed \$2,413, and DelDOT's Transportation Trust Fund was owed \$16,768.

Financial Statements

Diamond State Port Corporation

Statements of Net Position

June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Current assets		
Cash and cash equivalents	\$ 4,755,247	\$ 10,155,200
Accounts receivable, net	2,160,186	2,403,829
Inventory	1,111,337	975,625
Prepaid expenses and other assets	859,544	303,979
	<hr/>	<hr/>
Total current assets	8,886,314	13,838,633
Restricted assets		
Cash equivalents	4,720,217	3,081,955
Investments	11,432,208	17,671,734
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Total restricted assets	16,152,425	20,753,689
Capital assets - nondepreciable	63,845,340	51,362,078
Capital assets - depreciable, net	151,096,292	136,426,460
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Total capital assets, net	214,941,632	187,788,538
Total assets	239,980,371	222,380,860
Deferred outflows of resources		
Refunding of debt	153,058	180,412
Pension contributions (Note 10)	1,154,543	1,202,482
Pension plan investment return differences (Note 10)	1,559,264	-
Pension plan experience differences (Note 10)	435,418	1,168,731
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Total deferred outflows	3,302,283	2,551,625
Current liabilities		
Current portion of notes payable	1,449,874	1,879,418
Accounts payable	179,332	57,852
Accrued expenses	3,014,157	3,075,202
Accrued interest payable	138,547	136,458
Due to the State of Delaware - pension contributions	116,285	108,952
Deferred revenue	39,681	34,666
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Total current liabilities	4,937,876	5,292,548

Continued...

Diamond State Port Corporation
Statements of Net Position (Continued)
June 30, 2017 and 2016

	2017	2016
Long-term liabilities		
Notes payable, net of current portion	\$ 23,228,045	\$ 19,677,919
Net pension liability (Note 10)	5,975,570	5,351,319
Total long-term liabilities	29,203,615	25,029,238
Total liabilities	34,141,491	30,321,786
Deferred inflows of resources		
Refunding of debt	-	46,021
Pension plan change in assumptions (Note 10)	727,560	-
Pension plan investment return differences (Note 10)	-	533,389
Total deferred inflows	727,560	579,410
Net position		
Net investment in capital assets	190,416,771	166,365,592
Restricted - capital improvement fund	16,152,425	20,753,689
Unrestricted	1,844,407	6,912,008
Total net position	\$ 208,413,603	\$ 194,031,289

See notes to financial statements.

Diamond State Port Corporation
Statements of Revenues, Expenses, and Changes in Net Position
June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Operating revenues		
Cargo handling	\$ 14,726,882	\$ 14,383,066
Leasing, storage, and equipment rental	12,048,306	12,093,214
Dockage and wharfage	9,269,863	10,550,086
Other operating revenue	1,258,003	1,391,760
	<hr/>	<hr/>
Total operating revenues	37,303,054	38,418,126
Operating expenses		
Salaries and related benefits	23,645,704	23,515,052
Pension expense (Note 10)	1,194,953	1,085,046
Pension contributions (Note 10)	(1,154,543)	(1,202,482)
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	23,686,114	23,397,616
Materials, supplies, and contractual services	11,518,204	10,744,712
Depreciation	6,564,830	5,989,554
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Total operating expenses	41,769,148	40,131,882
Operating loss	(4,466,094)	(1,713,756)
Nonoperating income (expenses)		
Interest expense	(862,084)	(836,875)
Interest income	88,988	61,365
Loss on retirements of assets	(22,056)	-
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Total nonoperating expenses	(795,152)	(775,510)
Net loss before capital contributions	(5,261,246)	(2,489,266)
Capital contributions		
Federal grant	-	2,737,136
State appropriations and grants	19,643,560	16,311,497
	<hr/>	<hr/>
Total capital contributions	19,643,560	19,048,633
Changes in net position	14,382,314	16,559,367
Net position, beginning of year	<hr/> 194,031,289	<hr/> 177,471,922
Net position, end of year	<hr/> <u>\$ 208,413,603</u>	<hr/> <u>\$ 194,031,289</u>

See notes to financial statements.

Diamond State Port Corporation

Statements of Cash Flows

June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Cash received from customers and others	\$ 37,551,712	\$ 38,363,898
Cash payments to employees for services	(23,577,936)	(23,404,573)
Cash payments to suppliers for goods and services	(12,209,481)	(10,460,081)
Net cash provided by operating activities	1,764,295	4,499,244
Cash flows from noncapital financing activity		
Acquisition and construction of capital assets	(11,495,156)	(140,155)
Net cash used in noncapital financing activity	(11,495,156)	(140,155)
Cash flows from capital and related financing activities		
Acquisition and construction of capital assets	(17,244,824)	(23,802,868)
Interest paid on loans	(878,662)	(932,126)
Principal paid on loans	(1,879,418)	(1,893,763)
Capital contributions	19,643,560	19,048,633
Net cash used in capital and related financing activities	(359,344)	(7,580,124)
Cash flows from investing activities		
Sales of investments	39,473,545	45,201,774
Purchases of investments	(33,234,019)	(45,303,367)
Interest on cash and investments	88,988	61,365
Net cash provided by (used in) investing activities	6,328,514	(40,228)
Changes in cash and cash equivalents	(3,761,691)	(3,261,263)
Cash and cash equivalents, beginning of year	13,237,155	16,498,418
Cash and cash equivalents, end of year	<u>\$ 9,475,464</u>	<u>\$ 13,237,155</u>

Continued...

Diamond State Port Corporation
Statements of Cash Flows (Continued)
June 30, 2017 and 2016

	2017	2016
Reconciliation of operating loss to net cash provided		
by operating activities		
Operating loss	\$ (4,466,094)	\$ (1,713,756)
Adjustments to reconcile operating loss to net cash provided by operating activities		
Depreciation	6,564,830	5,989,554
Pension adjustment	40,410	(117,436)
Net change in the allowance for doubtful accounts	194,784	(37,817)
(Increase) decrease in assets		
Accounts receivable	48,859	(15,077)
Inventory	(135,712)	(19,527)
Prepaid expenses and other assets	(555,565)	304,158
Increase (decrease) in liabilities		
Accounts payable	121,480	(85,703)
Accrued expenses	(61,045)	177,374
Due to State of Delaware - pension contribution	7,333	18,808
Deferred revenue	5,015	(1,334)
	\$ 1,764,295	\$ 4,499,244
Supplemental disclosure of cash flow information		
Cash paid during the year for interest	\$ 878,662	\$ 932,126
Supplemental schedules of noncash capital and related financing activities		
Outflows from deferred outflows of resources	\$ 27,354	\$ 26,278
Inflows from deferred inflows of resources	\$ (46,021)	\$ 110,455
Cost of disposed fixed assets, resulting in a loss of \$22,056 during 2017 and \$0 during 2016	\$ 119,092	\$ -
Acquisition of capital assets with proceeds from notes payable	\$ 5,000,000	\$ -

See notes to financial statements.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Note 1 - Organization

The Diamond State Port Corporation (the Corporation) was created on August 3, 1995 in accordance with the provisions of Section 24(1) of Senate Bill 260 enacted by the 138th General Assembly of the State. The Corporation is a public instrumentality of the State exercising essential government functions necessary in connection with the acquisition, establishment, construction, rehabilitation, improvement, operation, and maintenance of the Port of Wilmington (the Port) and related facilities. The Port was acquired by the Corporation on September 1, 1995. The Corporation is empowered without limitation, and notwithstanding any other laws, to adopt bylaws and rules and regulations to govern the conduct of its affairs and carry out and discharge its powers, duties, and functions, to sue and be sued, and to enter into contracts and agreements. The Corporation does not have power to tax, to issue bonds, to exercise the power of eminent domain, or to pledge the credit or create any debt or liability of the State.

Note 2 - Summary of Significant Accounting Policies

(a) Measurement Focus and Basis of Accounting

The Corporation (the reporting entity) is a discretely presented component unit of the State of Delaware (the State). The Corporation's activities are financed and operated as an enterprise fund such that costs and expenses of providing services are recovered primarily through user charges.

The accompanying financial statements of the Corporation have been prepared using the economic resources measurement focus and the accrual basis of accounting in conformity with GAAP applicable to governmental entities as prescribed by GASB. Under this method, revenues are recorded when earned, and expenses are recorded at the time liabilities are incurred, regardless of the timing of the related cash flows. Operating revenues and expenses generally result from providing services and leasing in connection with the Corporation's ongoing operations. Operating expenses include the cost of services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are recorded as nonoperating revenues and expenses. When an expense is incurred that can be paid using either restricted or unrestricted resources, it is the Corporation's policy to first apply the expense towards restricted resources and then towards unrestricted resources.

(b) Cash and Cash Equivalents

For purposes of the statements of cash flows, the Corporation considers short-term investments with an original maturity of three months or less to be cash equivalents.

(c) Accounts Receivable

Accounts receivable are shown net of an allowance for doubtful accounts of \$233,999 and \$39,215 as of June 30, 2017 and 2016, respectively.

(d) Inventory

Inventory consists of equipment parts, office supplies, and marketing materials. Inventory is stated at the lower of cost or market value determined using the first-in, first-out (FIFO) method.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

(e) Restricted Investments

Restricted investments are stated at fair value.

(f) Capital Assets

The assets originally acquired by the Corporation in 1995 were recorded based on estimated fair values. Nondepreciable assets consist of the estimated fair value of land, which was determined based on an independent appraisal and construction-in-progress. The fair values of all other assets acquired were estimated to be the book value of those assets at the date of acquisition. Generally, additions and improvements in excess of \$3,000 are capitalized; however, the decision to determine the remaining useful life is made on a case-by-case basis.

Depreciation is generally recorded using the straight-line method and half-year convention over the following estimated useful lives:

<u>Asset</u>	<u>Years</u>
Improvements (all categories)	20-30
Buildings and warehouses	30-75
Docks, wharves, and rail	50-60
Equipment and cranes	6-40
Streets and water utilities	20-40
Vehicles and other	6

(g) Revenues

The significant sources of operating revenue are:

Cargo Handling - Represents charges against the owner of cargo for moving cargo into or out of storage, loading on or off trucks, or to or from a point of rest on the dock where it has been deposited.

Dockage and Wharfage - Represents charges assessed against vessels and barges for berthing at the wharf, pier, and bulkhead structures, handling lines for the docking and undocking of vessels, and charges assessed against vessels, or against another properly designated party, on all cargo passing or conveyed over, onto, or under wharves or between vessels when berthed at the wharf.

Leasing - Represents fees charged on a contractual basis for the rental of land or buildings at the Port. Rates are determined on a contract-by-contract basis.

Storage - Represents charges for the storage of cargo in the Port's dry, refrigerated, and freezer warehouses and open areas.

Equipment Rental - Represents charges for equipment use against vessels and barges that bring their own crew to load and unload cargo.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

(h) Capital Contributions

Capital contributions arise from State and federal grants, generally restricted by the contributors to capital acquisition and construction. Most capital grants and contributions are in the form of cash, which is then used to purchase capital assets, pay debt service, or fund other approved uses. The Fiscal Year 2017 and 2016 contributions from the State totaled \$19,643,560 and \$16,311,497, respectively. In Fiscal Year 2014, the Corporation was awarded a \$10,000,000 TIGER grant by the U.S. Department of Transportation for the repair of Berths 5 and 6. In Fiscal Years 2017 and 2016, \$0 and \$2,737,136 of the grant, respectively, was reimbursed and recognized as capital contributions.

(i) Compensated Absences

Regular, unionized, full-time employees accrue vacation on a calendar year basis in varying amounts based on length of service and terms of the Collective Bargaining Agreement. Administrative employees can accumulate vacation time, up to twice the annual vacation amount. Upon termination, employees will be paid for unused vacation time.

Sick leave is earned by regular, full-time, administrative employees at the rate of one day per month. Unused sick leave benefits accumulate indefinitely. Any unused sick leave hours will not be paid to employees while they are employed or upon termination of employment.

The liability for compensated absences earned through year end, but not yet taken, is accrued.

(j) Deferred Outflows of Resources and Deferred Inflows of Resources

The Corporation incurred deferred charges on three refundings of the Port Debt Service Note (the Note) from the City of Wilmington (the City) (Note 8) in 2002, 2005, and 2013, which are being accreted over the remaining life of the Note at the time of each refunding as an adjustment to interest expense.

A deferred outflow of resources is reported for employer pension contributions made subsequent to the measurement date of the Corporation's beginning net pension liability and before the end of the Corporation's current reporting period. These charges will be recognized as a reduction to the net pension liability in the following fiscal year. A deferred outflow of resources is reported for the difference between projected and actual investment earnings on pension plan investments. The difference is amortized over a five-year period and is recognized as a component of pension expense. A deferred outflow of resources is reported for the difference between expected and actual pension plan experience. The difference is amortized over a six-year period and is recognized as a component of pension expense.

A deferred inflow of resources is reported for changes in pension plan assumptions. The inflow is amortized over a six-year period and is recognized as a component of pension expense.

(k) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

(I) Adoption of GASB Statements

In Fiscal Year 2017, the Corporation adopted one new applicable accounting standard, as follows:

GASB issued Statement No. 82, *Pension Issues – an amendment to GASB Statements No. 67, No. 68, and No. 73*, in March 2016. GASB No. 82 addresses certain issues raised with respect to GASB No. 67, *Financial Reporting for Pensions Plans*, No. 68, *Accounting and Financial Reporting for Pensions*, and No. 73, *Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68*. Specifically, this Statement addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee (plan member) contribution requirements. The adoption of GASB No. 82 had no impact on the financial statements of the Corporation.

In Fiscal Year 2016, the Corporation adopted one new applicable accounting standard, as follows:

GASB issued Statement No. 72, *Fair Value Measurement and Application*, in February 2015. GASB No. 72 improves financial reporting by clarifying the definition of fair value for financial reporting purposes, establishing general principles for measuring fair value, providing additional fair value guidance, and enhancing disclosures about fair value measurements. This Statement establishes general principles for measuring fair value and standards of accounting and financial reporting for assets and liabilities measured at fair value. The adoption of GASB No. 72 had no impact on the financial statements of the Corporation.

Note 3 - Cash and Investments

Cash Management Policy Board

The Corporation follows the *Statement of Objectives and Guidelines for the Investment of State of Delaware Funds* (the Policy) of the State's Cash Management Policy Board (the Board). The Board, created by State law, establishes policies for investment of all money belonging to the State or on deposit from its political subdivisions, other than money deposited in any State Pension Fund or the State Deferred Compensation Program and to determine the terms, conditions, and other matters relating to those investments, including the designation of permissible investments (29 De.C. §2716(a)). By law, all deposits and investments belonging to the State are under the control of the State Treasurer in various pooled investment funds (State Investment Pool) except for those that, by specific authority, are under the control of other agencies or component units, as determined by the Board.

As mandated by State statutes, the State's funds shall be invested pursuant to the prudent person standard as defined in the Policy. The prudent person standard allows the Board to establish investment policies based on investment criteria that it defines, and it allows the Board to delegate investment authority to investment professionals. This standard of care not only permits, but also encourages, diversifying investments across various asset classes.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Investment Guidelines and Management

The Policy requires State funds to be allocated and held in the following categories of accounts:

- Collection and disbursement accounts
- Liquidity accounts
- Reserve accounts
- Endowment accounts
- Operating accounts

The Corporation's accounts are considered operating accounts. State agencies and other public authorities maintain various operating accounts with the intent of segregating such funds for accounting and reporting purposes. In addition, operating accounts may be created to meet particular purposes and/or to comply with State statutes, bond trust agreements, and/or federal guidelines. The investment objectives of such funds are to ensure safety and maximize return while providing for the liquidity requirements specifically identifiable to the use of such funds.

The Policy specifies the type of investments that investment managers can make; the maximum percentage of assets that may be invested in particular instruments; the minimum credit quality of these investments; and the maximum length of time the assets can be invested.

The following investments are permissible for operating accounts, subject to the percentage limitations of the account:

- U.S. Treasury obligations
- U.S. government agency obligations
- Certificates of deposit and time deposits
- Corporate debt instruments
- Repurchase agreements
- Money market funds
- Canadian treasury bills
- Canadian agency securities
- Mortgage-backed and asset-backed securities

The State's *Statement of Objectives and Guidelines for the Investment of State of Delaware Funds* is available on the Office of the State Treasurer's website at <http://treasury.delaware.gov>.

Custodial Credit Risk

At June 30, 2017 and 2016, all of the Corporation's investments were insured or registered, with securities held by the Corporation or the counterparty in the Corporation's name.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates of debt investments will adversely affect the value of an investment. The Policy provides that maximum maturity for investments in Corporation accounts, at the time of purchase, shall not exceed ten years, except when it is prudent to match a specific investment instrument with a known specific future liability, in which case the maturity limitation shall match the maturity of the corresponding liability.

The following table presents a listing of directly held investments and related maturities at June 30, 2017:

	<u>Fair Value</u>	<u>Investment Maturities (in years)</u>			
		<u>Less Than 1</u>	<u>1 - 5</u>	<u>6 - 10</u>	<u>11 - 15</u>
Investment type:					
U.S. Treasury bills	\$ 1,991,190	\$ 1,991,190	\$ —	\$ —	\$ —
U.S. government agency bonds and notes	6,449,671	6,449,671	—	—	—
Commercial paper	2,991,347	2,991,347	—	—	—
	<u>\$ 11,432,208</u>	<u>\$ 11,432,208</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

The following table presents a listing of directly held investments and related maturities at June 30, 2016:

	<u>Fair Value</u>	<u>Investment Maturities (in years)</u>			
		<u>Less Than 1</u>	<u>1 - 5</u>	<u>6 - 10</u>	<u>11 - 15</u>
Investment type:					
U.S. Treasury bills	\$ 9,664,418	\$ 9,664,418	\$ —	\$ —	\$ —
U.S. government agency bonds and notes	4,965,915	4,965,915	—	—	—
Commercial paper	3,041,401	3,041,401	—	—	—
	<u>\$ 17,671,734</u>	<u>\$ 17,671,734</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

Fair Value Measurements

The Corporation categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. As of June 30, 2017 and 2016, the Corporation did not have any investments valued using Level 3 inputs.

The Corporation has the following recurring fair value measurements as of June 30, 2017:

- U.S. Treasury securities of \$1,991,190 are valued using quoted market prices (Level 1 inputs)
- U.S. government agency bonds and notes of \$6,449,671 are valued using a discounted cash flow model, with key inputs of coupon, yield, and expected maturity date (Level 2 inputs)
- Commercial paper of \$2,991,347 is valued using a discounted cash flow model, with key inputs of coupon, yield, and expected maturity date (Level 2 inputs)

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

The Corporation has the following recurring fair value measurements as of June 30, 2016:

- U.S. Treasury securities of \$9,664,418 are valued using quoted market prices (Level 1 inputs)
- U.S. government agency bonds and notes of \$4,965,915 are valued using a discounted cash flow model, with key inputs of coupon, yield, and expected maturity date (Level 2 inputs)
- Commercial paper of \$3,041,401 is valued using a discounted cash flow model, with key inputs of coupon, yield, and expected maturity date (Level 2 inputs)

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Corporation follows the Policy by investing only in authorized securities. The Corporation's general investment policy for credit risk is to apply the prudent-person rule. Investments are made as a prudent person would be expected to act, with discretion and intelligence, to seek reasonable income, preserve capital and, in general, avoid speculative investments.

The Policy requires that investments in:

- Certificates of deposit and time deposits to be with a banking institution with assets of not less than \$100 billion, that is rated not lower than A1/P-1/F1 short term by at least two rating agencies;
- Money market funds be invested solely in government securities, which are rated in the highest rating category by at least one rating agency;
- Asset-backed securities have the highest credit rating from at least two rating agencies; and
- Corporate debt instruments must be rated by Standard and Poor's Ratings Services (S&P) and/or Moody's Investor Service (Moody's) and/or Fitch Ratings (Fitch) as follows:

<u>Investment</u>	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Commercial paper	A-2	P-2	F2
Senior long-term debt	A-	A3	A- *
Corporate bonds and debentures	A-	A3	A-

* Excluding asset-backed commercial paper that is rated A1 or better

The Corporation's investments carry ratings that are in compliance with the Policy.

Investments in Excess of 5%

Concentration of credit risk is the risk of loss attributed to the magnitude of the Corporation's investments in a single issuer (5% or more of total investments). When investments are concentrated in one issuer, this concentration represents heightened risk of potential loss. No specific percentage identifies when concentration risk is present. The investments in obligations explicitly guaranteed by the U.S. government, mutual funds, and other pooled investments are exempt from disclosure.

The Policy provides that the purchase of securities cannot exceed the following percentage of account limitations, valued at market.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

- A. U.S. Treasury obligations - no restrictions.
- B. U.S. government agency obligations - 50% in total; 20% in any one issuer.
- C. Certificates of deposit and time deposits - 50% in total (domestic and non-domestic combined); 25% in all non-domestic banking institutions; 5% in any one issuer.
- D. Corporate debt instruments - 50% in total; 25% in all non-domestic corporations; 25% in any one industry; 5% in any one issuer.
- E. Repurchase agreements - 50% in total; provided that any securities purchased subject to repurchase agreements shall be subject to the respective Percentage Limit for such security type as set forth in the Policy and valued for such purposes at the lesser of fair market value and 102% of the maturity value of the securities pursuant to the repurchase agreement and marked-to-the-market daily as requested by the investment manager.
- F. Money market funds - no restrictions.
- G. Canadian treasuries - 25% in total.
- H. Canadian agency securities - 25% in total; 10% in any one agency.
- I. Mortgage-backed and asset-backed securities - 10% in total.

For the purpose of calculating the various Policy restrictions, the Corporation considers the total investment portfolio, which includes cash and cash equivalents, while calculating the percentage of individual investments.

The following issuers have investments at fair value in excess of 5% of the total investment portfolio (includes restricted cash and cash equivalents) at June 30, 2017:

Federal Home Loan Mortgage Corporation	\$ 2,491,072	16%
United States Treasury	1,991,191	12
Federal Home Loan Bank	1,963,562	12
Federal National Mortgage Association	997,911	6
Federal Farm Credit Bank	997,125	6

The following issuers have investments at fair value in excess of 5% of the total investment portfolio (includes restricted cash and cash equivalents) at June 30, 2016:

United States Treasury	\$ 9,664,418	47%
Federal Home Loan Bank	3,470,135	17
Federal National Mortgage Association	1,495,780	7
J.P. Morgan Securities	1,045,585	5

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Cash and Cash Equivalents

Cash and cash equivalents, as reported on the Statements of Net Position, is under the control of the Corporation. The Corporation invests the deposited cash, including the cash float, in short-term securities and other investments. The Corporation maintains substantially all of its cash and cash equivalent accounts with one financial institution. Deposits are insured up to \$250,000. The Corporation has never experienced any losses related to these balances. Deposits in excess of the FDIC limits were \$4,995,304 and \$10,322,798 as of June 30, 2017 and 2016, respectively.

Note 4 - Restricted Assets

Restricted assets consisted of cash equivalents and investments, and the purpose of the restriction was as follows as of June 30,:

	<u>2017</u>	<u>2016</u>
Capital improvements	<u>\$ 16,152,425</u>	<u>\$ 20,753,689</u>

Assets restricted for capital improvements consisted of contributions from the State. As of June 30, 2017 and 2016, these assets were invested in money market funds, commercial paper, U.S. Treasury bills, and U.S. government agency bonds and notes.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Note 5 - Capital Assets

Property and equipment activity during Fiscal Year 2017 consisted of the following:

	<u>June 30, 2016</u>	<u>Additions</u>	<u>Retirements</u>	<u>Transfers</u>	<u>June 30, 2017</u>
Capital Assets - Nondepreciable					
Land	\$ 25,504,410	\$ 10,946,785	\$ -	\$ -	\$ 36,451,195
Construction in progress	25,857,668	22,793,195	-	(21,256,718)	27,394,145
Total Capital Assets - Nondepreciable	<u>\$ 51,362,078</u>	<u>\$ 33,739,980</u>	<u>\$ -</u>	<u>\$(21,256,718)</u>	<u>\$ 63,845,340</u>
Capital Assets - Depreciable					
Land improvements	\$ 12,517,361	\$ -	\$ -	\$ 7,123,499	\$ 19,640,860
Buildings and warehouses	92,665,323	-	-	3,048,520	95,713,843
Docks, wharves, and rail	63,888,522	-	-	9,252,829	73,141,351
Equipment and cranes	38,459,879	-	(60,292)	1,539,576	39,939,163
Streets and water utilities	5,978,037	-	-	32,479	6,010,516
Vehicles and other	12,543,107	-	(58,800)	259,815	12,744,122
Total Capital Assets - Depreciable	226,052,229	-	(119,092)	21,256,718	247,189,855
Less: Accumulated Depreciation					
Land improvements	9,608,267	465,882	-	-	10,074,149
Buildings and warehouses	32,975,144	2,271,899	-	-	35,247,043
Docks, wharves, and rail	18,580,557	1,425,269	-	-	20,005,826
Equipment and cranes	15,950,352	1,610,936	(52,992)	-	17,508,296
Streets and water utilities	3,919,356	274,968	-	-	4,194,324
Vehicles and other	8,592,093	515,876	(44,044)	-	9,063,925
Total Accumulated Depreciation	<u>89,625,769</u>	<u>6,564,830</u>	<u>(97,036)</u>	<u>-</u>	<u>96,093,563</u>
Total Capital Assets - Depreciable, Net	<u>\$ 136,426,460</u>	<u>\$ (6,564,830)</u>	<u>\$ (22,056)</u>	<u>\$ 21,256,718</u>	<u>\$ 151,096,292</u>

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Property and equipment activity during Fiscal Year 2016 consisted of the following:

	<u>June 30, 2015</u>	<u>Additions</u>	<u>Retirements</u>	<u>Transfers</u>	<u>June 30, 2016</u>
Capital Assets - Nondepreciable					
Land	\$ 25,504,410	\$ -	\$ -	\$ -	\$ 25,504,410
Construction in progress	8,997,799	23,943,023	-	(7,083,154)	25,857,668
Total Capital Assets - Nondepreciable	<u>\$ 34,502,209</u>	<u>\$ 23,943,023</u>	<u>\$ -</u>	<u>\$ (7,083,154)</u>	<u>\$ 51,362,078</u>
Capital Assets - Depreciable					
Land improvements	\$ 12,494,732	\$ -	\$ -	\$ 22,629	\$ 12,517,361
Buildings and warehouses	90,826,849	-	-	1,838,474	92,665,323
Docks, wharves, and rail	63,867,322	-	-	21,200	63,888,522
Equipment and cranes	34,504,504	-	-	3,955,375	38,459,879
Streets and water utilities	5,953,105	-	-	24,932	5,978,037
Vehicles and other	11,322,563	-	-	1,220,544	12,543,107
Total Capital Assets - Depreciable	218,969,075	-	-	7,083,154	226,052,229
Less: Accumulated Depreciation					
Land improvements	9,221,308	386,959	-	-	9,608,267
Buildings and warehouses	30,916,321	2,058,823	-	-	32,975,144
Docks, wharves, and rail	17,224,194	1,356,363	-	-	18,580,557
Equipment and cranes	14,498,851	1,451,501	-	-	15,950,352
Streets and water utilities	3,643,097	276,259	-	-	3,919,356
Vehicles and other	8,132,444	459,649	-	-	8,592,093
Total Accumulated Depreciation	<u>83,636,215</u>	<u>5,989,554</u>	<u>-</u>	<u>-</u>	<u>89,625,769</u>
Total Capital Assets - Depreciable, Net	<u>\$ 135,332,860</u>	<u>\$ (5,989,554)</u>	<u>\$ -</u>	<u>\$ 7,083,154</u>	<u>\$ 136,426,460</u>

Depreciation expense was \$6,564,830 and \$5,989,554 for the Fiscal Years Ended June 30, 2017 and 2016, respectively.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

Note 6 - Leasing Revenue

The Corporation leases certain Port terminal and storage space to tenants. Total rental income under those operating leases amounted to \$4,886,782 and \$4,829,946 for the Fiscal Years Ended June 30, 2017 and 2016, respectively.

The following is a schedule of future minimum rentals under noncancelable operating leases with original lease terms in excess of one year as of June 30, 2017:

2018	\$ 4,523,352
2019	3,907,833
2020	3,331,281
2021	3,318,179
2022	3,226,337
Thereafter	<u>30,236,825</u>
	<u>\$48,543,807</u>

Note 7 - Revolving Line of Credit

The Corporation has a \$3,000,000 unsecured, revolving line of credit from M&T Bank, none of which was outstanding as of June 30, 2017 and 2016. Bank advances on the credit line are payable within 30 days of demand and carry an interest rate based on the bank's commercial rate index.

Note 8 - Notes Payable and Deferred Outflows and Inflows of Resources

The following is a summary of debt transactions for the Fiscal Years Ended June 30,:

	2017			
	Outstanding June 30, 2016	Issued	Payments and Other Reductions	Outstanding June 30, 2017
Transportation Trust Fund Note	\$ 15,807,794	\$ -	\$ (998,927)	\$ 14,808,867
City of Wilmington Port Debt Service Notes	3,393,673	-	(701,675)	2,691,998
Delaware River and Bay Authority	2,221,479	-	(197,483)	2,023,996
TD Bank Term Loan	<u>-</u>	<u>5,000,000</u>	<u>-</u>	<u>5,000,000</u>
Total Notes Payable	21,422,946	<u>\$ 5,000,000</u>	<u>\$ (1,898,085)</u>	24,524,861
Less: Deferred Outflows and Inflows of Resources - Net	(134,391)			(153,058)
Less: Current Maturities of Notes Payable	<u>1,879,418</u>			<u>1,449,874</u>
Long-Term Notes Payable (Net of Current Maturities)	<u>\$ 19,677,919</u>			<u>\$ 23,228,045</u>

Diamond State Port Corporation
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2016			
	Outstanding June 30, 2015	Payments and Other Reductions	Outstanding June 30, 2016
Transportation Trust Fund Note	\$ 16,768,190	\$ (960,396)	\$ 15,807,794
City of Wilmington Port Debt Service Notes	4,219,563	(825,890)	3,393,673
Delaware River and Bay Authority	2,413,133	(191,654)	2,221,479
 Total Notes Payable	 23,400,886	 <u>\$ (1,977,940)</u>	 21,422,946
Less: Deferred Outflows and Inflows of Resources - Net	(50,214)		(134,391)
Less: Current Maturities of Notes Payable	1,893,762		1,879,418
 Long-Term Notes Payable (Net of Current Maturities)	 \$ 21,557,338		 \$ 19,677,919

Interest charges were as follows for the Fiscal Years Ended June 30,:

2017				
	Accrued Interest June 30, 2016	Interest Expense Incurred	Payments and Other Reductions	Accrued Interest June 30, 2017
Transportation Trust Fund Note	\$ 52,561	\$ 625,492	\$ (628,813)	\$ 49,240
City of Wilmington Port Debt Service Notes	78,343	131,168	(138,385)	71,126
Delaware River Bay Authority	5,554	67,363	(63,944)	8,973
TD Bank Term Loan	-	38,061	(28,853)	9,208
 Total Accrued Interest	 \$ 136,458	 \$ 862,084	 \$ (859,995)	 \$ 138,547

2016				
	Accrued Interest June 30, 2015	Interest Expense Incurred	Payments and Other Reductions	Accrued Interest June 30, 2016
Transportation Trust Fund Note	\$ 55,754	\$ 664,152	\$ (667,345)	\$ 52,561
City of Wilmington Port Debt Service Notes	85,745	103,429	(110,831)	78,343
Delaware River and Bay Authority	6,033	69,294	(69,773)	5,554
 Total Accrued Interest	 \$ 147,532	 \$ 836,875	 \$ (847,949)	 \$ 136,458

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Transportation Trust Fund Note - On November 30, 2001, the Corporation entered into a loan agreement with DelDOT. The Corporation borrowed \$27,500,000. The funds were used to repay the balances in full of the original DRBA Note and the Wilmington Trust Company Note, and, at a discount, the City of Wilmington-Deferred Payment Note.

In July 2006, the loan was restructured to allow for the deferral of debt service principal and interest payments due July 1, 2006 and January 1, 2007, and to restructure the repayment of the outstanding principal balance effective July 1, 2007 over the next 22 years. Additionally, the State appropriated \$10,000,000 to be applied as a repayment of principal and interest on July 1, 2007. Beginning March 31, 2007, principal and interest payments were due March 31 and May 31 each year. In June 2009, the loan was restructured to allow for the deferral of debt service principal and interest payments due March 31, 2010 and May 31, 2010, and to restructure the principal balance effective July 1, 2009 over the next 20 years. The interest rate was 3.99% during 2017 and 2016. The loan matures in March 2029.

The future maturities of principal and interest payments on the Transportation Trust Fund Note are as follows:

Fiscal Year	Principal	Interest	Total
2018	\$ 1,039,005	\$ 588,736	\$ 1,627,741
2019	1,080,691	547,050	1,627,741
2020	1,124,050	503,691	1,627,741
2021	1,169,148	458,593	1,627,741
2022	1,216,055	411,686	1,627,741
2023 - 2027	6,852,465	1,286,240	8,138,705
2028 - 2029	2,327,453	114,158	2,441,611
	\$14,808,867	\$3,910,154	\$18,719,021

City of Wilmington Notes Payable - In consideration for the acquisition of the Port assets from the City, the Corporation issued to the City a Port Deferred Payment Note, with an original amount of \$39,900,000, and a Port Debt Service Note, with an original face amount of \$51,080,622, both secured by a first lien on substantially all of the Corporation's assets.

- a. Port Deferred Payment Note - In 2002, the remaining amounts due were prepaid to the City using the proceeds from the Transportation Trust Fund Note.
- b. Port Debt Service Note - The Port Debt Service Note requires payments to the City in amounts that equal the debt service of certain Port-related City general obligation bonds, with interest rates from 3.20% to 6.40%.

On October 20, 2001, the City issued \$22,165,000 of general obligation bonds with an average interest rate of 3.70% to advance refund \$21,335,000 of outstanding 1992 A, B, and C Series general obligation bonds with an average interest rate of 6.16%. The Port-related portions of the new bonds issued and old bonds redeemed were \$7,206,705 and \$6,945,086, respectively, passed through to the Corporation. Although the effect of the City's advance refunding on the Port Debt Service Note resulted in a deferred

Diamond State Port Corporation
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accounting charge of \$261,619 for the Fiscal Year Ended June 30, 2002, it reduced the Corporation's debt service payments by \$281,293 over 11 years, resulting in an economic gain. The deferred outflow of resources on the refunding was accreted over the 11-year life of the debt.

On October 5, 2004, the City issued \$12,945,000 of general obligation bonds with an average interest rate of 3.73% to advance refund \$11,655,000 of outstanding 1993 B Series general obligation bonds with an average interest rate of 5.00%, and a portion of interest of \$161,921 due January 1, 2005. The Port-related portions of the new bonds issued and old bonds redeemed were \$3,992,497 and \$3,594,635, respectively, passed through to the Corporation. Although the effect of the City's advance refunding on the Port Debt Service Note resulted in a deferred accounting charge of \$397,862, it reduced the Corporation's debt service payments by \$251,815 over the next 17½ years, resulting in an economic gain. The deferred outflow of resources on the refunding is accreted over the 17½ year life of the debt. During the Fiscal Years Ended June 30, 2017 and 2016, \$27,354 and \$26,278, respectively, was charged to interest expense, which is included in the Statements of Revenues, Expenses, and Changes in Net Position.

On March 1, 2013, the City issued \$37,885,000 of general obligation bonds with interest rates of 3.00% to 5.00% to advance refund \$37,190,000 of outstanding 2006 A Series general obligations bonds with interest rates of 3.50% to 5.00%. The Port-related portions of the new bonds issued and old bonds redeemed were \$1,725,000 and \$1,320,000, respectively, passed through to the Corporation. The effect of the City's advance refunding on the Port Debt Service Note resulted in a deferred inflow of resources of \$405,000, which is accreted over the 3½ year life of the Port-related debt. During the Fiscal Years Ended June 30, 2017 and 2016, \$46,021 and \$110,455, respectively, was charged to interest expense, which is included in the Statements of Revenues, Expenses, and Changes in Net Position.

The future maturities of principal and interest payments on the Port Debt Service Note are as follows:

<u>Fiscal Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ 253,314	\$ 135,920	\$ 389,234
2019	273,832	122,742	396,574
2020	465,087	104,269	569,356
2021	798,170	72,687	870,857
2022	514,331	39,873	554,204
2023	540,322	13,507	553,829
Deferred outflows and inflows of resources - net	<u>(153,058)</u>	<u>-</u>	<u>(153,058)</u>
Totals	<u>\$2,691,998</u>	<u>\$ 488,998</u>	<u>\$3,180,996</u>

The loan matures in July 2022.

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Delaware River and Bay Authority Obligation - On March 1, 2005, the Corporation entered into an agreement with the DRBA whereby the Corporation agreed to lease to the DRBA land and a warehouse, located at the Port, for 20 years. The rent for the entire 20-year term of the lease was \$4,000,000, to be paid in advance. Simultaneously, the Corporation and the DRBA entered into an operating agreement in which the Corporation agreed to make guaranteed payments to the DRBA in the amount of \$21,786, at the beginning of each month, starting with the date upon which substantial completion has occurred, for a period of 20 years, totaling \$4,000,000 plus interest, which ranges from 1.50% to 5.32%.

This transaction is accounted for as a loan from the DRBA secured by revenue from warehouse operations. The Corporation began making guaranteed payments on July 1, 2007.

The future maturities of principal and interest payments on the DRBA obligation are as follows:

<u>Fiscal Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ 157,555	\$ 103,872	\$ 261,427
2019	166,145	95,282	261,427
2020	175,202	86,225	261,427
2021	184,754	76,673	261,427
2022	194,826	66,601	261,427
2023 - 2027	<u>1,145,514</u>	<u>161,623</u>	<u>1,307,137</u>
Totals	<u>\$2,023,996</u>	<u>\$ 590,276</u>	<u>\$2,614,272</u>

The loan matures in June 2027.

TD Bank Term Loan – On February 27, 2017, the Corporation entered into a term loan with TD Bank. The Corporation borrowed \$5,000,000, and the funds were used to acquire the property known as Chemours Edgemoor Tract, located in Wilmington, Delaware.

The unpaid principal balance under the term loan bears interest at a per annum rate equal to 2.21%. Interest is payable monthly, in arrears, on the first day of each month, beginning April 1, 2017, and on the term loan maturity date. Principal is due in full on the term loan maturity date on February 27, 2020.

The future maturities of principal and interest payments on the TD Bank Term Loan are as follows:

<u>Fiscal Year</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2018	\$ -	\$ 112,035	\$ 112,035
2019	-	112,035	112,035
2020	<u>5,000,000</u>	<u>83,182</u>	<u>5,083,182</u>
Totals	<u>\$5,000,000</u>	<u>\$ 307,252</u>	<u>\$5,307,252</u>

At June 30, 2017, the Corporation was in compliance with the financial covenant that requires maintenance of a minimum current ratio of 1.20:1, tested annually.

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Note 9 - Capital Contributions

Since its inception and for Fiscal Years 2017 and 2016, the Corporation has received capital contributions from the State and federal grants as follows:

	<u>Inception to Date</u>	<u>FY 2017</u>	<u>FY 2016</u>
State of Delaware	\$245,065,000	\$19,643,560	\$16,311,497
Federal	<u>8,590,462</u>	<u>-</u>	<u>2,737,136</u>
Totals	<u>\$253,655,462</u>	<u>\$19,643,560</u>	<u>\$19,048,633</u>

Note 10 - Pension Plan and Other Post-Retirement Employee Benefits

Plan Description - The Diamond State Port Corporation Pension Plan (the Plan) is a single-employer, defined benefit pension plan that covers all eligible employees of the Corporation.

Benefits - The Plan provides retirement, disability, and death benefits to Plan members and beneficiaries. A member may retire after completing five years of service and after reaching normal retirement age of 65. Benefits fully vest after five years of credited service. If an employee terminates his or her employment after at least five years of credited service but before normal retirement age, he or she may defer pension benefits until reaching retirement age. Employees who retire after reaching normal retirement age with at least five years of credited service are entitled to receive pension benefits equal to 1.75% of their final average monthly compensation multiplied by the years of credited service (not to exceed 30 years). Final average monthly compensation is the monthly average of the highest consecutive five years of compensation within the past ten years of employment.

Disability benefits are generally the same as pension benefits; however, employees must have 15 years of credited service, subject to certain limitations. Survivors' benefits are generally equal to 50% of the pension benefit the employee would have received at age 65 if at least 15 years of credited service are obtained.

Funding Policy - Contribution requirements are determined by the State Board of Pension Trustees principally based on an actuarially determined rate. Plan members are required to contribute 2% of their compensation. Interest is credited at the rate of 7% per year.

As of June 30, 2016, the following employees were covered by the Plan:

Active members	259
Inactive members or beneficiaries currently receiving benefits	81
Terminated, vested members	<u>14</u>
	<u>354</u>

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As of June 30, 2015, the following employees were covered by the Plan:

Active members	255
Inactive members or beneficiaries currently receiving benefits	80
Terminated, vested members	26
Terminated, nonvested members	<u>5</u>
	<u>366</u>

Net Pension Liability - The Corporation's net pension liability for the Fiscal Years Ended June 30, 2017 and 2016 was determined by an actuarial valuation as of June 30, 2016 and 2015. There have been no changes between the measurement date of the net pension liability and the employer's report date that are expected to have a significant effect on the net pension liability. The total pension liability used to calculate net pension liability was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50%
Salary increases	2.50% plus merit component based on service, including inflation
Investment rate of return	7.20%, including inflation

The actuarial assumptions used in the June 30, 2016 valuation were based on the recommendation of the actuary and adopted by the Plan's Board of Trustees based on the most recent review of the Plan's experience completed in 2016. Key assumption changes include a reduction in the inflation assumption from 3.00% to 2.50% and a change to use updated mortality tables. Mortality assumptions are based on the RP-2014 tables with gender adjustments for healthy annuitants and disabled retirees and an adjusted version on the MP-2015 mortality improvement scale on a fully generational basis.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighing the expected future real rates of return by an asset allocation percentage, which is based on the nature and mix of current and expected Plan investments, and by adding expected inflation. Best estimates of geometric real rates of return for each major asset class are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>
Domestic equity	5.70%
International equity	5.70%
Fixed income	2.00%
Alternative investments	7.80%
Cash and equivalents	-

Discount Rate - The discount rate used to measure the total pension liability was 7.20%. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from employers will be made at rates determined by the Board of Pension Trustees, actuarially determined. Based on those assumptions, the Plan's fiduciary net

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position was projected to be available to make all projected future benefit payments of current Plan members. Therefore, the long-term expected rate of return on Plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Changes in the Corporation's Net Pension Liability - Changes in the Corporation's net pension liability for the Fiscal Year Ended June 30, 2017 were as follows:

	Increase (Decrease)		
	Total Pensions Liability [a]	Plan Fiduciary Net Position [b]	Net Pension Liability [a] – [b]
Balance, June 30, 2016	\$31,790,482	\$26,439,163	\$ 5,351,319
Changes for the year:			
Service cost	898,545	-	898,545
Interest	2,218,491	-	2,218,491
Difference between expected and actual experience	(599,480)	-	(599,480)
Change in assumptions	(873,072)	-	(873,072)
Contributions – employees	-	245,836	(245,836)
Contributions – employer	-	1,200,251	(1,200,251)
Net investment income	-	(393,808)	393,808
Benefit payments, including refunds of employee contributions	(822,498)	(822,498)	-
Administrative expenses	-	(32,046)	32,046
Net changes	821,986	197,735	624,251
Balance, June 30, 2017	\$32,612,468	\$26,636,898	\$5,975,570

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Changes in the Corporation's net pension liability for the Fiscal Year Ended June 30, 2016 were as follows:

	Increase (Decrease)		
	Total Pensions Liability [a]	Plan Fiduciary Net Position [b]	Net Pension Liability [a] – [b]
Balance, June 30, 2015	\$28,006,523	\$25,002,956	\$ 3,003,567
Changes for the year:			
Service cost	949,798	-	949,798
Interest	2,160,067	-	2,160,067
Difference between expected and actual experience	1,402,477	-	1,402,477
Contributions – employees	-	233,430	(233,430)
Contributions – employer	-	1,052,285	(1,052,285)
Net investment income	-	915,990	(915,990)
Benefit payments, including refunds of employee contributions	(728,383)	(728,383)	-
Administrative expenses	-	(37,115)	37,115
Net changes	3,783,959	1,436,207	(2,347,752)
Balance, June 30, 2016	<u>\$31,790,482</u>	<u>\$26,439,163</u>	<u>\$ 5,351,319</u>

Sensitivity of the Net Pension Liability to Changes in the Discount Rate - The following presents the net pension liability calculated using the discount rate of 7.20%, as well as what the net pension liability would be if it were calculated using a discount rate that is one percentage point lower or one percentage point higher than the current rate:

For the Fiscal Year Ended June 30, 2017:

	<u>Discount rate</u>	<u>Net pension liability</u>
1% decrease	6.20%	\$10,188,803
Current discount rate	7.20%	\$ 5,975,570
1% increase	8.20%	\$ 2,419,237

For the Fiscal Year Ended June 30, 2016:

	<u>Discount rate</u>	<u>Net pension liability</u>
1% decrease	6.20%	\$ 8,234,209
Current discount rate	7.20%	\$ 5,351,319
1% increase	8.20%	\$ 1,323,241

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Expected and Actual Experience Differences - The difference between expected and actual experience with regard to economic and demographic factors is amortized over the weighted average of the expected remaining service life of active and inactive members, which is six years. The first year of amortization is recognized as pension expense with the remaining years either a deferred outflow or deferred inflow. The collective amount of the difference between expected and actual experience was \$435,418 and \$1,168,731 for the Fiscal Years Ended June 30, 2016 and 2015, respectively.

Change in Assumptions - The change in assumptions about future economic or demographic factors or other inputs are amortized over the weighted average of the expected remaining service life of active and inactive members, which is six years. The first year of amortization is recognized as pension expense with the remaining years either a deferred outflow or deferred inflow. The collective amount of change in assumptions was \$727,560 and \$0 for the Fiscal Years Ended June 30, 2016 and 2015, respectively.

Difference between Projected and Actual Investment Earnings on Pension Plan Investments - The difference between the actual earnings on Plan investments compared to the Plan's expected rate of return of 7.2% is amortized over a closed period of five years. The first year of amortization is recognized as pension expense with the remaining four years to be shown as deferred inflow of resources. The collective amount of the difference between projected and actual earnings was \$1,559,264 (outflow) and \$533,389 (inflow) for the Fiscal Years Ended June 30, 2016 and 2015, respectively.

Pension Expense, Deferred Outflows of Resources, and Deferred Inflows of Resources - For Fiscal Years 2017 and 2016, the components of pension expense were as follows:

	<u>2017</u>	<u>2016</u>
Service cost	\$ 898,545	\$ 949,798
Interest	2,218,491	2,160,067
Contributions - employees	(245,836)	(233,430)
Administrative expense	32,046	37,115
Projected earnings on Plan investments	(1,924,545)	(1,818,615)
Amortization of pension plan experience	133,833	233,746
Amortization of investment return differences	227,931	(243,635)
Amortization of change in assumptions	(145,512)	-
	<hr/>	<hr/>
Pension expense	<u>\$ 1,194,953</u>	<u>\$ 1,085,046</u>

For the Fiscal Year Ended June 30, 2017, the Corporation reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Contributions made subsequent to the measurement date	\$ 1,154,543	\$ -
Pension plan investment return differences	1,559,264	-
Pension plan experience differences	435,418	-
Pension plan change in assumptions	-	727,560
	<hr/>	<hr/>
Totals	<u>\$ 3,149,225</u>	<u>\$ 727,560</u>

Diamond State Port Corporation
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For the Fiscal Year Ended June 30, 2016, the Corporation reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Contributions made subsequent to the measurement date	\$ 1,202,482	\$ -
Pension plan experience	1,168,731	-
Pension plan investment return differences	<u>-</u>	<u>533,389</u>
Totals	<u>\$ 2,371,213</u>	<u>\$ 533,389</u>

Amounts reported as deferred outflows of resources for pension contributions will be recognized as a reduction to the net pension liability in the following fiscal year. Amounts reported as deferred outflows of resources for pension plan experience differences and deferred inflows of resources for pension plan investment return differences will be recognized in pension expense as follows:

Fiscal Years Ending June 30,:	
2018	\$ 214,021
2019	214,019
2020	632,517
2021	451,991
2022	(245,426)
Thereafter	-

Annual Pension Cost - The Corporation contributed 100% of its annual required contribution during the Fiscal Years Ended June 30, 2017 and 2016. The annual pension cost was equal to the annual required contribution of \$1,202,482 and \$1,046,620 for the Fiscal Years Ended June 30, 2017 and 2016, respectively.

The annual required contribution for the current year was determined as part of the June 30, 2016 actuarial valuation (the most recent valuation) using the Entry Age Normal Actuarial Cost Method. The actuarial assumptions included (a) 7.20% investment rate of return and (b) projected salary increases of 2.50% plus merit component based on service, which included an inflation component of 2.50%. The actuarial value of assets was determined using techniques that smooth the effects of short-term volatility in the market value of investments. The unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll on a closed basis. The remaining amortization period at June 30, 2017 was 15 years.

The Schedule of Changes in Net Pension Liability and Related Ratios presented as Required Supplementary Information following the Notes to Financial Statements, presents multi-year trend information about whether the actuarial value of Plan assets are increasing or decreasing over time relative to the actuarial accrued liability for benefits.

Diamond State Port Corporation
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The following table provides an analysis of the funding progress of the Plan as of June 30, 2016, the most recent valuation date:

Actuarial Valuation Date	Actuarial Value of Assets (1)	Actuarial Accrued Liability (AAL) (2)	Unfunded AAL (UAAL) (2-1)	Funded Ratios (1/2)	Annualized Covered Payroll (5)	UAAL as a Percentage of Covered Payroll ((2-1)/5)
June 30, 2016	\$28,340,500	\$31,637,100	\$3,296,600	89.58%	\$12,376,200	26.64%

The Delaware Public Employees' Retirement System, which administers the Plan, issues a publicly available financial report, including financial statements and required supplementary information. The report may be obtained by writing the State Board of Pension Trustees and Office of Pensions, McArdle Building, Suite #1, 860 Silver Lake Boulevard, Dover, Delaware 19904-2402, or by calling 1-800-722-7300.

Payable to the Plan - At June 30, 2017 and 2016, the Corporation reported payables of \$116,285 and \$108,952, respectively, for the outstanding amount of contributions due to the Plan.

Other Post-Retirement Employee Benefits - Retirees of the Corporation are permitted to enroll in the State's health insurance plan in which they pay the premiums in full on a monthly basis. The Corporation is not obligated to pay for any medical costs under the Plan. Therefore, the Corporation has not recorded a liability for other post-retirement employee benefits in its financial statements.

Note 11 - Lease Commitments

The Corporation leases various equipment and outside storage space on a short-term basis for its operations. Rental expense was \$483,403 and \$567,353 for the Fiscal Years Ended June 30, 2017 and 2016, respectively.

Note 12 - Risk Management

The Corporation is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets, errors and omissions, injuries and illnesses to employees, and natural disasters. The Corporation has obtained commercial insurance to cover the risk of these losses with the exception of workers' compensation claims, where the Corporation is self-insured through the State's self-insurance program. Settled claims have not exceeded the commercial insurance limits in any of the past five fiscal years. The Corporation was obligated to pay to the State's program a monthly charge equal to \$1.52 per \$100 of payroll, which was \$265,223 and \$261,815 for the Fiscal Years Ended June 30, 2017 and 2016, respectively.

Note 13 - Deferred Compensation Plan

The Corporation offers all full-time employees a deferred compensation plan in accordance with Internal Revenue Code Section 457. The plan permits employees to defer a portion of their salary until a future time. The employee may withdraw funds upon termination of the employment relationship with the

Diamond State Port Corporation
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Corporation, retirement, death, or unforeseeable financial hardship. The Corporation does not make contributions to the plan.

Plan assets are held in trust for the exclusive benefit of participants and their beneficiaries. The Corporation has very little administrative involvement, performs no investing function, and has no fiduciary responsibility for this plan. All amounts of compensation deferred under the plan, all property and rights purchased with those amounts, and all income attributable to those amounts, property, or rights are solely the property and rights of the participants and are not subject to claims of the Corporation's creditors. Accordingly, these plan assets are not reported as a part of these financial statements.

Note 14 - Major Customers

Any customer that comprises 10% of the Corporation's total revenue during a fiscal year must be disclosed as a major customer. Two major customers of the Corporation accounted for approximately 22.13% and 19.56% of operating revenues (41.69% total) for the Fiscal Year Ended June 30, 2017. Three major customers accounted for approximately 20.67%, 16.02%, and 10.82% of operating revenues (47.51%) for the Fiscal Year Ended June 30, 2016.

Note 15 - Collective Bargaining

The Corporation employs 256 full-time and part-time benefits-eligible employees. There are 79 full-time employees who are represented by the International Longshoremen's Association (ILA) - Local 1694-1. The most recent collective bargaining agreement (ILA Agreement) was ratified in March 2015 for the period October 1, 2013 through September 30, 2016. The ILA continue to work under an expired contract as a new labor agreement is being negotiated. There are 111 part-time grandfathered employees (only those working over 800 hours in a previous calendar year) who are also represented by the International Longshoremen's Association, under the ILA Agreement. There are 15 full-time employees who are represented by the International Brotherhood of Teamsters - Local 326, under a collective bargaining agreement that was ratified in June 2015 for the period October 1, 2014 through September 30, 2017. There are 51 administrative employees (19.92%) not covered under collective bargaining agreements.

Note 16 - Commitments and Contingencies

Construction and Renovation Contracts - The Corporation has various contracts for construction and renovation of significant facilities located on its property at the Port in accordance with the capital budget approved by its Board of Directors. As of June 30, 2017 and 2016, the Corporation had construction in progress of \$27,394,145 and \$25,857,668, respectively. Funding for capital projects has been received from operations, the State, the U.S Department of Transportation, the United States Maritime Administration, and the Delaware Economic Development Office. As of June 30, 2017 and 2016, the Corporation had \$16,152,425 and \$20,753,689, respectively, in investments (including restricted cash and cash equivalents) committed to capital projects (Note 4).

Environmental Contingencies - Under the provisions of the Port of Wilmington Acquisition Agreement dated September 1, 1995, the City retains responsibility for all liabilities under environmental laws that arise out of, or result from, any condition existing at the Port on or before the agreement closing date, September 8, 1995.

Diamond State Port Corporation
Notes to Financial Statements
Years Ended June 30, 2017 and 2016

On February 14, 2002, the Agreement was amended, and in conjunction with the prepayment of the Port Deferred Payment Note, the Corporation agreed to assume responsibility for \$2,000,000 of potential environmental liabilities. To date, no such liabilities have been identified.

Litigation and Claims - The Corporation is party to various claims and legal proceedings, which normally occur in governmental and port operations.

Note 17 - Subsequent Events

Events and transactions subsequent to year end have been evaluated for potential recognition in the financial statements or disclosure in the Notes to Financial Statements. All events and transactions have been evaluated through the date of the auditors' report, which is the date the financial statements were available to be issued.

The Corporation is seeking qualified respondents to enter into a public/private partnership (P3) to improve, develop, finance, and/or operate via long-term concession arrangements for the following port-related infrastructures: the existing facility known as the Port of Wilmington and the newly acquired facility known as Edgemoor.

Required Supplementary Information

Diamond State Port Corporation
Schedule of Changes in Net Pension Liability and Related Ratios
June 30, 2017 and 2016

The following provides an analysis of the changes in the Corporation's net pension liability as of June 30,:

	<u>2017</u>	<u>2016</u>
Total pension liability		
Service cost	\$ 898,545	\$ 949,798
Interest	2,218,491	2,160,067
Difference between expected and actual experience	(599,480)	1,402,477
Change in assumptions	(873,072)	-
Benefit payments, including refunds of employee contributions	<u>(822,498)</u>	<u>(728,383)</u>
Net changes in total pension liability	821,986	3,783,959
Total pension liability - beginning	<u>31,790,482</u>	<u>28,006,523</u>
Total pension liability - ending (a)	<u><u>\$32,612,468</u></u>	<u><u>\$31,790,482</u></u>
 Plan fiduciary net position		
Contributions - employer	\$1,200,251	\$1,052,285
Contributions - employees	245,836	233,430
Net investment income	(393,808)	915,990
Benefit payments, including refunds of employee contributions	(822,498)	(728,383)
Administrative expenses	<u>(32,046)</u>	<u>(37,115)</u>
Net changes in plan fiduciary net position	197,735	1,436,207
 Plan fiduciary net position - beginning	<u>26,439,163</u>	<u>25,002,956</u>
Plan fiduciary net position - ending (b)	<u><u>\$26,636,898</u></u>	<u><u>\$26,439,163</u></u>
 Corporation's net pension liability - ending (a) - (b)	<u><u>\$5,975,570</u></u>	<u><u>\$5,351,319</u></u>
 Plan fiduciary net position as a percentage of the total pension liability	81.68%	83.17%
 Covered payroll	\$12,376,200	\$11,790,800
Corporation's net pension liability as a percentage of covered payroll	48.28%	45.39%

Diamond State Port Corporation
Schedule of Contributions
June 30, 2017 and 2016

The following provides an analysis of the employer contributions made to the Plan in relation to the actuarially determined contributions during the Fiscal Years Ended June 30,:

	2017	2016
Actuarially determined contribution	\$ 1,200,251	\$ 1,052,285
Contributions in relation to the actuarially determined contribution	1,200,251	1,052,285
Contribution excess	\$ -	\$ -
Covered payroll	\$12,376,200	\$11,790,800
Contributions as a percentage of covered payroll	9.70%	8.92%

Notes to Schedule

Valuation date: July 1, 2016

Actuarially determined rates are calculated as of June 30, two years prior to the end of the fiscal year in which contributions are reported.

Methods and assumptions used to determine contribution rates:

Actuarial cost method	Entry age normal
Amortization method	Percentage of pay - open
Remaining amortization period	15 years
Asset valuation method	Smoothed market, 20% annual market weight
Inflation	2.50%
Salary increases	2.50% plus merit component based on service
Investment rate of return	7.20%
Retirement age	A member may retire after completing five years of service and after reaching normal retirement age of 65.
Mortality	Mortality rates were based on the RP-2014 tables with gender adjustments for healthy annuitants and disabled retirees and an adjusted version on MP-2015 mortality improvement scale on a fully generational basis.

**Independent Auditors' Report on Internal Control Over Financial Reporting and
on Compliance and Other Matters Based on an Audit of Financial Statements Performed in
Accordance with *Government Auditing Standards***

Board of Directors
Diamond State Port Corporation
Wilmington, Delaware

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Diamond State Port Corporation (the Corporation) as of and for the Fiscal Year Ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Corporation's basic financial statements, and have issued our report thereon dated September 18, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Santora CPA Group

September 18, 2017
Newark, Delaware